



February 11, 1998

Consolidated Simon
1835 Burnet Avenue
Union, NJ 07083

RE: **Salem B1G1F - March**

Gentlemen:

Attached is your list of accounts for the above promotion.

On March 5, 1998 you will be receiving the following product:

Salem FF Slide Box - 16 6M Cases / Salem Lt. Slide Box - 16 6M Cases

Your \$ amount is as follows: **\$2,063.18**

4/16/98 OK MS 3/20/98
On March 4, 1998 you will receive 5 SKU's of Salem B1G1F displays (25/SKU).

Please deliver to accounts on the attached list.

Thank you.

Sincerely,

Audrey

Audrey Evanchik
Enclosures

Ship into Lewinson

FAXED
Pg 1 of 3

** March 11 **

(51)

15 cases Salem Slide Box

17 cases Salem Lt. Slide Box

[Large signature]

Getro 4 locations
Call Ann

[Signature]
Salem B1G1F

51851 1285

"We work for smokers."

2ND QUARTER PROMOTION

	Lanny Wolfe					
	SALEM TM MARCH B1G1F PROMO 800103					
Promotion #	800103					
Commodity #	541280					
HH Type	SAL MAR B1G1F NY					
Units per Display	40					
Suggested Load	FF BOX, LT BOX					
Display Payment	\$1.50					
1st. Order Date	2/1/98					
1st. Delivery Date	3/2/98					
H/H Dates	3/2/98-5/1/98					
Pos Support Kit - item #:	541280					
Includes:	DISPLAYS ARE PACKED 25/SKU. NUMBER OF SKUS PER ACCOUNT IS LISTED BELOW!!!!					
Total Displays Allocated	Cs. Total	FF SLD BOX	LT SLD BOX	# Displays	VAP Disp	Ship Date
180	48	24	24	(8)	Display Increment	
Shipping Locations						
073310 John Bricks						
109310 188 Halsey /Myrtl						
176640 Eisler & Co.						
193350 Fernandez						
227040 Glikin Bros.						
305520 Irvington						
334410 King Vending						
339120 Edmund Kleiner						
347392 Consolidated	32	16	16	120	120	(5 SKU'S)
363720 Pine Lesser						
434400 A. Monteverdi						
488910 Paterson						
535731 North Jersey						
536808 M. Bernstein						
602280 South Beach Nov	16	8	8	60	60	3 SKU'S)
613680 Star Tobacco						
641180 Thomson-Okun						
648590 A. Trenk						
658500 United Candy						
Total Remaining:						

*Wed like to order this in a sap. Is 3/5 ok.
Let me know.*

51851 1286

SALEM SLIDE BOX B1G1F

SR Terr	Acct #	B1G1 F SKU 's	Name	Address	City	ZIP	Phone	VAP Whse #	VAP Wholesaler
122201	736018	2	MERIT STATION 0248	285 E 233RD ST	BRONX	10470	718 655 8867	347392	CONSOLIDATED
122203	670092	2	MERIT_OIL	1596 WHITE PLAINS RD	BRONX	10462	718 822 8177	347392	CONSOLIDATED
122301	325104	2	MERIT GASOLINE STAT.	780 SUFFOLK AVE	BRENTWOOD	11717	516 435 9211	347392	CONSOLIDATED
122301	516498	2	MERIT OIL	327 E MAIN ST	BAY SHORE	11708	516 665 9407	347392	CONSOLIDATED
122302	037245	2	MERIT GASOLINE STAT.	4164 MERRICK RD	MASSAPEQUA	11758	516 798 9219	347392	CONSOLIDATED
122302	325084	2	MERIT GASOLINE STAT.	382 LITTLE EAST NECK	BABYLON	11704	516 661 9521	347392	CONSOLIDATED
122302	325112	2	MERIT GASOLINE STAT.	1255 SUNRISE HWY	COPIAGUE	11726	516 789 7626	347392	CONSOLIDATED
122302	325154	2	MERIT GASOLINE STAT.	1275 DEER PARK AVE	NORTH BABYLON	11703	516 595 9604	347392	CONSOLIDATED
122302	325173	2	MERIT GASOLINE STAT.	6201 SUNRISE HWY.	MASSAPEQUA	11758	516 798 9388	347392	CONSOLIDATED
122304	325315	2	MERIT GASOLINE STAT.	343 E MAIN ST	PATCHOGUE	11772	516 758 8736	347392	CONSOLIDATED
122308	066895	2	MERIT GASOLINE STAT.	4185 HEMPSTEAD TPKE	BETHPAGE	11714	516 731 9041	347392	CONSOLIDATED
122308	633279	2	MERIT S/S #9319291	540 W OLD COUNTRY RD	HICKSVILLE	11801	516 931 5251	347392	CONSOLIDATED
122308	685214	2	MERIT GAS	498 PLAINVIEW RD	HICKSVILLE	11801	516 931 4483	347392	CONSOLIDATED
122308	744062	2	MERIT#	4164 MERRICK RD	MASSAPEQUA	11758	516 798 9219	347392	CONSOLIDATED
122308	783106	2	MERIT SERVE & SAVE	42 W JERICHO TPKE	SYOSSET	11781	516 921 9599	347392	CONSOLIDATED
122404	288834	2	MERIT SERVICE STA	401 W 207TH ST	NEW YORK	10034	212 567 9862	347392	CONSOLIDATED
122404	324687	2	MERIT GASOLINE	120 128 W. 145TH ST.	NEW YORK	10036	212 283 9354	347392	CONSOLIDATED
122501	405777	2	MERIT GAS STATION	204 4TH AVE	BROOKLYN	11217	000 000 0000	347392	CONSOLIDATED
122501	613978	2	MERIT GAS	801 BEDFORD AVE	BROOKLYN	11205	718 624 9465	347392	CONSOLIDATED
122501	670079	2	MERIT	740 ATLANTIC AVE	BROOKLYN	11217	718 783 9780	347392	CONSOLIDATED
122502	330114	2	MERIT GAS STATION	1620 NEPTUNE AVE	BROOKLYN	11224	000 000 0000	347392	CONSOLIDATED
122504	295397	2	MERIT S/W #210	1630 76 BUSHWICK AVE	BROOKLYN	11221	000 000 0000	347392	CONSOLIDATED
122504	670086	2	MERIT	210 GREENPOINT AVE	BROOKLYN	11222	718 383 9849	347392	CONSOLIDATED
122504	670087	2	MERIT	810 METROPOLITAN AVE	BROOKLYN	11211	718 384 9824	347392	CONSOLIDATED
122504	789132	2	MERIT ALBION #1953	77 33 QUEENS	ELMHURST	11373	718 429 9410	347392	CONSOLIDATED
122506	670089	2	MERIT	810 PENNSYLVANIA AVE	BROOKLYN	11207	718 798 9388	347392	CONSOLIDATED
122507	408678	2	MERIT	2400 FLATBUSH AVENUE	BROOKLYN	11234	000 000 0000	347392	CONSOLIDATED
122507	670083	2	MERIT	914 CONEY ISLAND AVE	BROOKLYN	11230	718 438 9676	347392	CONSOLIDATED
122507	736016	2	MERIT STATION 0259	13515 CROSSBAY BLVD	JAMAICA	11417	718 843 9566	347392	CONSOLIDATED
122507	736017	2	MERIT STATION 0188	3501 FORT HAMILTON PKY	BROOKLYN	11218	718 438 9220	347392	CONSOLIDATED
122507	736020	2	MERIT STATION 0186	2251 NOSTRAND AVE	BROOKLYN	11210	718 377 9195	347392	CONSOLIDATED
122507	736022	2	MERIT STATION 0187	500 REMSEN AVE	BROOKLYN	11238	718 342 9822	347392	CONSOLIDATED
122509	670085	2	MERIT	2211 BEDFORD AVE	BROOKLYN	11226	718 284 8964	347392	CONSOLIDATED
122510	613898	2	MERIT SERVICE STAT.	2880 ATLANTIC AVENUE	BROOKLYN	11208	000 000 0000	347392	CONSOLIDATED
122510	670081	2	MERIT	1630 76 BUSHWICK AVENUE	BROOKLYN	11207	718 452 9214	347392	CONSOLIDATED
122510	670082	2	MERIT	129 03 N CONDUIT AVE	JAMAICA	11420	718 438 9676	347392	CONSOLIDATED
122510	670088	2	MERIT	1885 ATLANTIC AVE	BROOKLYN	11233	718 773 8471	347392	CONSOLIDATED

1821 19819

SALEM SLIDE BOX B1G1F

SR Terr	Acct #	B1G1 F SKU 's	Name	Address	City	ZIP	Phone	VAP Whse #	VAP Wholesaler
122811	813042	2	MERIT OIL CORP.	951 BAY ST	STATEN ISLAND	10305	718 442 9461	347392	CONSOLIDATED
122903	291911	2	MERIT GAS STATION	768 SOUTHERN BLVD	BRONX	10455	718 378 8879	347392	CONSOLIDATED
122903	292589	2	MERIT GAS STATION	128 BRUCKNER BLVD	BRONX	10454	212 993 5625	347392	CONSOLIDATED
122903	324698	2	MERIT GASOLINE	1201 WEBSTER AVE	BRONX	10458	212 590 9558	347392	CONSOLIDATED
122903	787375	2	MERIT GAS STATION	320 GRAND CONCOURSE	BRONX	10451	000 000 0000	347392	CONSOLIDATED
122904	284325	2	MERIT SERVICE STAT.	580 SUNRISE HWY	ROCKVILLE CENTRE	11570	516 766 9241	347392	CONSOLIDATED
122904	582004	2	MERIT SERV STAT #240	435 HEMPSTEAD TPKE	WEST HEMPSTEAD	11552	516 486 8749	347392	CONSOLIDATED
122904	603397	2	MERIT S/S	450 LONG BEACH BLVD	LONG BEACH	11561	516 432 9023	347392	CONSOLIDATED
122904	675570	2	MERIT GAS	500 BURNSIDE AVE	INWOOD	11096	516 239 9803	347392	CONSOLIDATED
122907	293713	2	MERIT S/W #254	89 10 ASTORIA BLVD.	EAST ELMHURST	11369	718 429 8927	347392	CONSOLIDATED
122907	294310	2	MERIT S/S #219	5601 MAIN ST	FLUSHING	11355	000 000 0000	347392	CONSOLIDATED
122907	294482	2	MERIT S/W #213	97 11 NORTHERN BLVD.	CORONA	11388	718 476 8518	347392	CONSOLIDATED
122907	295822	2	MERIT S/W #216	80 07 CYPRESS AVENUE	RIDGEWOOD	11385	000 000 0000	347392	CONSOLIDATED
122908	324912	2	MERIT GASOLINE STAT.	14815 LIBERTY AVE	JAMAICA	11435	718 526 9412	347392	CONSOLIDATED
122908	603053	2	MERIT GAS STATION 62	21928 HILLSIDE AVE	JAMAICA	11427	718 465 9787	347392	CONSOLIDATED
122908	603182	2	MERIT SERVICE STAT.	11708 SPRINGFIELD BL	JAMAICA	11411	718 276 9870	347392	CONSOLIDATED
122908	670432	2	MERIT OIL	144TH STREET & HILLSIDE AVE	JAMAICA	11435	718 658 9793	347392	CONSOLIDATED
122911	295322	2	MERIT S/W #203	38 02 21ST STREET	LONG IS CITY	11106	718 729 9748	347392	CONSOLIDATED
122911	670078	2	MERIT	38 01 21ST ST	ASTORIA	11101	718 729 9748	347392	CONSOLIDATED
122911	788623	2	MERIT S/W #253	39 02 QUEENS BLVD.	SUNNYSIDE	11104	718 729 9269	347392	CONSOLIDATED
122911	788624	2	MERIT S/W #237	39 04 NORTHERN BLVD.	LONG IS CITY	11101	718 784 9822	347392	CONSOLIDATED
		116							

8821 15815

02/11/98 15:28
ORDER NUMBER: 8042-3888

MAXIMUM	ORIGINAL	L	REMAIN
ORDER	ALLOC	E	ALLOC
QTY	QTY	V	QTY
	160	R	86

QTY	ITEM	DESCRIPTION-----	UNITS/SKU
5	541280	SAL MAR TEMP DISPLAY 2	25 BOX

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3  - RETURN TO PREVIOUS SCREEN      PF7  - SCROLL UP
PF4  - CONTINUE WITH ORDER            PF8  - SCROLL DOWN
PF12 - MAIN MENU                      PF1  - HELP
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51851 1289

402 SMS584N2

SALES MATERIALS SYSTEM
ORDER COMPLETION

02/11/98 15:28
ORDER NUMBER: 8042-3888

YOUR ORDER 8042-3888

IS A FUTURE ORDER FOR 98-03-04

ESTIMATED ORDER COST: 243.40

SPECIAL HANDLING COST: 10.50

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PF4 - COMPLETE ORDER

PF2 - CARRIER INSTRUCTIONS

PF6 - SPECIAL HANDLING

PF11 - RESTART ORDER

PF12 - MAIN MENU (ABORT ORDER)

PF1 - HELP

51851 1290

TRANSMISSION VERIFICATION REPORT

TIME : 02/11/1998 15:33
NAME : RJ REYNOLDS
FAX : 7324179076
TEL : 7322253765

DATE, TIME	02/11 15:30
FAX NO./NAME	19086879132
DURATION	00:02:17
PAGE(S)	03
RESULT	OK
MODE	STANDARD

51851 1291

SALEM SLIDE BOX B1G1F

Acct #	B1G1 F SKU 's	Name	VAP Whse #	VAP Wholesaler
	60	JEFF WATSON	624300	SUNRISE CDY. & TOB.
✓	60	KEVIN LESSLER	396840	MANDEL
✓	60	MIKE MILILLO	396840	MANDEL
741644	60	RUSS BACKER	375481	T&R TOBACCO
741639	60	CLYDE SMITH	340350	KOGER CO INC
	60	JOHNATHAN COLON	340350	KOGER
743693	60	AL FINKELSTEIN	065760	BORO PARK TOBACCO
743686	60	HECTOR CABRERA	065760	BORO PARK TOB.
✓	60	HAMILTON LANTIGUA	015240	AMSTERDAM TOBACCO
✓	60	LYDELL THOMPSON	015240	AMSTERDAM TOBACCO
	35	NIKKI FERRICK	611815	TIGER
✓	25	AARON KIM	396840	MANDEL
	20	JOE RADTKE	101250	CENTER
	15	BERNADETTE IMPELLIZZERI	602280	SOUTH BEACH

3/5
3/10
3/10
3/5
3/5
3/5
3/4
3/4
3/17
3/17
3/5
3/10
3/5
3/16

Voice mailed all Territory
Reps 2/27/98

4/4

51851 1292